

This is a Private Retirement Scheme (“**PRS**”)  
**Product Highlights Sheet** dated 29 November 2019.

**Manulife PRS NESTEGG Series** consisting of:

- Manulife PRS-Growth Fund
- Manulife PRS-Moderate Fund
- Manulife PRS-Conservative Fund
- Manulife PRS Asia-Pacific REIT Fund

**Responsibility Statement**

This Product Highlights Sheet (“**PHS**”) has been reviewed and approved by the directors and/or persons approved by the Board of Manulife Investment Management (M) Berhad (*formerly known as Manulife Asset Management Services Berhad*) (the “**Provider**”) and they collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, there are no false or misleading statements, or omission of other facts which would make any statement in the PHS false or misleading.

**Statement of Disclaimer**

The Securities Commission Malaysia has approved *Manulife PRS NESTEGG Series* (the “**Scheme**”) and authorized *Manulife PRS-Growth Fund, Manulife PRS-Moderate Fund, Manulife PRS-Conservative Fund and Manulife PRS Asia-Pacific REIT Fund* (referred to as the “**Fund**” individually or “**Funds**” collectively), and a copy of this PHS has been lodged with the Securities Commission Malaysia.

The approval and authorisation, as well as the lodgement of this PHS, should not be taken to indicate that the Securities Commission Malaysia recommends the Scheme or the Funds of the Scheme, or assumes responsibility for the correctness of any statement made or opinion or report expressed in this PHS.

The Securities Commission Malaysia is not liable for any non-disclosure on the part of the Provider, who is responsible for the Scheme and the Funds of the Scheme, and takes no responsibility for the contents of this PHS. The Securities Commission Malaysia makes no representation on the accuracy or completeness of this PHS, and expressly disclaims any liability whatsoever arising from, or in reliance upon, the whole or any part of its contents.

**This PHS only highlights the key features and risks of the Scheme and the Funds of the Scheme. Members are advised to request, read and understand the Disclosure Document before deciding to contribute into the Scheme/ Fund.**

**Brief Information on the Product**

**1. What is the Scheme and what are the Funds under the Scheme?**

Manulife PRS NESTEGG Series (the “**Scheme**”) is a private retirement scheme (“**PRS**”) which is a voluntary investment scheme designed to facilitate accumulation of retirement savings. There are three (3) core funds and one (1) non-core fund under the Scheme, each catered for individuals with different risk profiles, namely:

- Manulife PRS-Growth Fund;
- Manulife PRS-Moderate Fund;
- Manulife PRS-Conservative Fund; and
- Manulife PRS Asia-Pacific REIT Fund.

Manulife Investment Management (M) Berhad (formerly known as Manulife Asset Management Services Berhad, the “**Provider**”) is the PRS Provider of the Scheme and the Funds of the Scheme.

**Product Suitability**

**2. Who are these Funds suitable for?**

Generally, these Funds are suitable for members who:

- seek an additional retirement savings scheme other than a mandatory retirement scheme;
- are not statutorily obliged to contribute to a mandatory retirement scheme; and/or
- are employers who wish to contribute on behalf of their employees having the characteristics mentioned below:

Manulife PRS-Growth Fund	Manulife PRS-Moderate Fund	Manulife PRS-Conservative Fund	Manulife PRS Asia-Pacific REIT Fund
This Fund is suitable for members who have a moderate to high risk appetite and seek capital appreciation on their contributions.	This Fund is suitable for members who have a moderate risk appetite, seek capital appreciation on, and distribution of units from their contributions.	This Fund is suitable for members who have a low risk appetite and seek regular distribution of units from their contributions.	This Fund is suitable for members who seek investment exposure mainly through a diversified portfolio of REITs within the Asia-Pacific region and a sustainable distribution of

Manulife PRS-Growth Fund	Manulife PRS-Moderate Fund	Manulife PRS-Conservative Fund	Manulife PRS Asia-Pacific REIT Fund
			income and long-term capital growth on their contributions.

## Key Product Features

### 3. What am I contributing in?

Fund name	Manulife PRS-Growth Fund	Manulife PRS-Moderate Fund	Manulife PRS-Conservative Fund	Manulife PRS Asia-Pacific REIT Fund
Fund category	Core (Growth)	Core (Moderate)	Core (Conservative)	Feeder Fund (REITs)
Investment objective	The Fund aims to facilitate accumulation of retirement savings* by providing capital growth over the long-term.	The Fund aims to facilitate accumulation of retirement savings* through a combination of income <sup>#</sup> and capital growth over the long-term.	The Fund aims to provide steady returns whilst preserving* capital.	The Fund aims to provide long-term capital appreciation and sustainable income <sup>#</sup> by investing in one collective investment scheme, which invests mainly in REITs.
	<p>*Please note that the Funds are neither capital guaranteed nor capital protected funds.  <sup>#</sup>Income declared will be reinvested in the form of additional units to members.</p>			
Investment policy and strategy	<p>To achieve the objective of the Fund, the Provider will at all times invest a minimum of 30% up to a maximum of 70% of the Fund's net asset value ("NAV") in equities and/or equity-related securities which would include the following:</p> <ul style="list-style-type: none"> <li>▪ securities of companies listed on Bursa Malaysia and/or any other exchanges of countries regulated by an authority which is a member of the International Organization of Securities Commissions ("IOSCO");</li> <li>▪ derivatives; and</li> <li>▪ collective investment schemes ("CIS") which invest in equities and/or equity-related securities.</li> </ul> <p>That part of the Fund's NAV not invested in equities and/or equity-related securities will be invested in fixed income instruments which would include the following:</p> <ul style="list-style-type: none"> <li>▪ corporate bonds and commercial papers carrying at least BBB3/ P2 rating by RAM Rating Services Berhad ("RAM") (or equivalent rating by Malaysian Rating Corporation Berhad ("MARC"));</li> <li>▪ government bonds, treasury bills and other government approved or guaranteed bonds;</li> <li>▪ deposits with financial institutions;</li> <li>▪ money market instruments such as</li> </ul>	<p>To achieve the objective of the Fund, the Provider will at all times invest a minimum of 40% up to a maximum of 60% of the Fund's NAV in equities and/or equity-related securities which would include the following:</p> <ul style="list-style-type: none"> <li>▪ securities of companies listed on Bursa Malaysia and/or any other exchanges of countries regulated by an authority which is a member of the IOSCO;</li> <li>▪ derivatives; and</li> <li>▪ CISs which invest in equities and/or equity-related securities.</li> </ul> <p>That part of the Fund's NAV not invested in equities and/or equity-related securities will be invested in fixed income instruments which would include the following:</p> <ul style="list-style-type: none"> <li>▪ corporate bonds and commercial papers carrying at least BBB3/ P2 rating by RAM (or equivalent rating by MARC);</li> <li>▪ government bonds, treasury bills and other government approved or guaranteed bonds;</li> <li>▪ deposits with financial institutions;</li> <li>▪ money market instruments such as negotiable certificates of deposits and bankers' acceptances; and</li> </ul>	<p>To achieve the objective of the Fund, the Provider will at all times invest a minimum of 80% of the Fund's NAV in Malaysian fixed income instruments (of which a minimum of 20% will be invested in money market instruments) and a maximum of 20% of the Fund's NAV in Malaysian equities and/or equity-related securities.</p> <p>Fixed income instruments would include the following:</p> <ul style="list-style-type: none"> <li>▪ Malaysian corporate bonds and commercial papers carrying at least BBB3/ P2 rating by RAM (or equivalent rating by MARC);</li> <li>▪ Malaysian government securities, treasury bills, Bank Negara Malaysia ("BNM") certificates/ bills, Malaysian government investment certificates and Cagamas notes/ bonds;</li> <li>▪ other obligations issued or guaranteed by the Malaysian government, BNM, Malaysian state governments and Malaysian government-related agencies;</li> <li>▪ deposits with Malaysian financial institutions;</li> <li>▪ money market instruments such as negotiable certificates of deposits and bankers' acceptances issued by Malaysian financial institutions; and</li> <li>▪ CISs which invest in Malaysian fixed income instruments.</li> </ul> <p>The Fund may also invest up to 5% of its NAV at any time in fixed income instruments</p>	<p>The Fund will invest at least 95% of the Fund's NAV in the Manulife Investment Asia-Pacific REIT Fund ("Target Fund"), while the balance will be invested in liquid assets such as money market instruments (including fixed income securities which have remaining maturity period of not more than 365 days) and placement of deposits with financial institutions for liquidity purposes.</p> <p>The Fund's portfolio will be closely monitored and rebalanced from time to time to ensure that the Fund's asset is allocated in accordance with its prescribed asset allocation.</p> <p>If the Provider is of the opinion that the Target Fund no longer meets the Fund's objective, the Provider will, in the interest of the Members, seek the Scheme Trustee's consultation and subject to the Member's approval, replace the Target Fund with another collective investment scheme of a similar objective.</p>

Fund name	Manulife PRS-Growth Fund	Manulife PRS-Moderate Fund	Manulife PRS-Conservative Fund	Manulife PRS Asia-Pacific REIT Fund
	<p>negotiable certificates of deposits and bankers' acceptances; and</p> <ul style="list-style-type: none"> <li>▪ CISs which invest in fixed income instruments.</li> </ul> <p>Further, the Fund may invest up to 30% of the Fund's NAV in foreign equities of companies which are domiciled in /listed in/ or have significant operations* in the Asia-Pacific markets, which include, but not limited to Australia, China, Hong Kong, India, Indonesia, Japan, New Zealand, the Philippines, Singapore, South Korea, Thailand, Taiwan, and Vietnam.</p> <p>*Significant operations means the revenue, earnings, production facilities, assets and/or investments of a company are based in/ derived from the Asia Pacific region. The level of significance will be determined by the Fund Manager on a case-by-case basis based on his/ her research and judgement.</p>	<ul style="list-style-type: none"> <li>▪ CISs which invest in fixed income instruments.</li> </ul>	<p>which are rated below BBB3/ P2 by RAM (or equivalent rating by MARC) and/or are unrated.</p> <p>Equities and/or equity-related securities would include the following:</p> <ul style="list-style-type: none"> <li>▪ securities of companies listed on Bursa Malaysia;</li> <li>▪ warrants arising from corporate exercises; and</li> <li>▪ CISs which invest in Malaysian equities and/or equity-related securities.</li> </ul>	
<b>Asset allocation</b>	<ul style="list-style-type: none"> <li>▪ 30% to 70% of the Fund's NAV in equities and/or equity-related securities; and</li> <li>▪ the remainder in fixed income instruments such as bonds, money market instruments and deposits with financial institutions.</li> </ul>	<ul style="list-style-type: none"> <li>▪ 40% to 60% of the Fund's NAV in equities and/or equity-related securities; and</li> <li>▪ the remainder in fixed income instruments such as bonds, money market instruments and deposits with financial institutions.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Minimum 80% of the Fund's NAV in Malaysian fixed income instruments (such as bonds, money market instruments and deposits with financial institutions) of which at least 20% of the Fund's NAV will be invested in money market instruments; and</li> <li>▪ maximum 20% of the Fund's NAV in Malaysian equities and/or equity-related securities.</li> </ul>	<ul style="list-style-type: none"> <li>▪ At least 95% of the Fund's NAV will be invested in the Target Fund; and</li> <li>▪ Balance of the Fund's NAV in liquid assets such as money market instruments (including fixed income securities which have remaining maturity period of not more than 365 days) and placement of deposits with financial institutions for liquidity purposes.</li> </ul>
	Note: The Provider will ensure that there is sufficient liquidity for the Funds to meet redemption requests.			
<b>Benchmark</b>	60% FTSE Bursa Malaysia KLCI Index + 40% Maybank 12-month fixed deposit rate	50% FTSE Bursa Malaysia KLCI Index + 50% Maybank 12-month fixed deposit rate	Maybank 12-month fixed deposit rate	Manulife Investment Asia REIT Ex Japan Index
	Note: Members should be aware that the risk profile of the Funds is not the same as the risk profile of its benchmark.			
<b>Base currency</b>	Malaysian Ringgit ("RM")			
<b>Launch date</b>	<b>Class A &amp; Class B:</b> 19 November 2012			<b>Class C:</b> 29 November 2019
	<b>Class C:</b> 28 April 2016			
<b>Initial offer price</b>	RM0.5000			
<b>Financial year end</b>	31 August			30 September
<b>Distribution policy</b>	Incidental. All distributions, if any, will be automatically reinvested and distributed as additional units of the Fund.	Once a year, if any. All distributions, if any, will be automatically reinvested and distributed as additional units of the Fund.		Semi-annually, if any. All distributions, if any, will be automatically reinvested and distributed as additional units of the Fund.

#### Target Fund's Information of Manulife PRS Asia-Pacific REIT Fund

<b>Name of</b>	Manulife Investment Asia-Pacific REIT Fund
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<b>Target Fund</b>	
<b>Manager of Target Fund</b>	Manulife Investment Management (M) Berhad ( <i>formerly known as Manulife Asset Management Services Berhad</i> )
<b>Domicile Country</b>	Malaysia
<b>Regulatory Authority of the Target Fund</b>	Securities Commission Malaysia
<b>Date of Establishment</b>	7 June 2007
<b>Investment Objective</b>	The investment objective of the Target Fund is to provide long-term capital appreciation and sustainable income through a combined investment in other collective investment schemes, namely REITs and infrastructure funds/ trusts.
<b>Investment Policy and Strategy</b>	<p>The Target Fund will invest in REITs and infrastructure funds/ trusts that are listed on Asia-Pacific stock exchanges. The Target Fund focuses on REITs that have historically generated regular income and also expect to generate future income with the potential for capital growth. In evaluating the suitability of a REIT, the investment manager of the Target Fund will review key attributes including but not limited to, the underlying property of the REIT, performance of the REIT's manager, and its rental yield.</p> <p>The underlying assets of infrastructure funds/ trusts will comprise of listed equities of companies which focus primarily on but are not limited to utilities, transportation/ logistics and communications:-</p> <ul style="list-style-type: none"> <li>▪ Utilities include facilities for the recycling, treatment, distribution and supply of water, as well as facilities for the generation, transmission, distribution and supply of electricity and gas.</li> <li>▪ Transportation/ logistics include toll roads, railways, storage terminals, airports and seaports.</li> <li>▪ Communications comprise broadcast transmission infrastructures, satellite systems and terrestrial wireline and wireless network infrastructures.</li> </ul> <p>The investment manager of the Target Fund focuses primarily on Australia, China, Hong Kong, Indonesia, Malaysia, the Philippines, Singapore, South Korea, Taiwan and Thailand.</p>

#### 4. Who am I investing with?

<b>Provider/ Fund Manager</b>	Manulife Investment Management (Malaysia) Berhad (formerly known as Manulife Asset Management Services Berhad)
<b>Trustee</b>	HSBC (Malaysia) Trustee Berhad

#### 5. How does the Scheme work?

You can choose the Funds you would like to contribute in according to your risk profile. However, if you have not selected a Fund of your choice, your contributions will be automatically allocated for the purchase of units in a core fund depending on your age at the time of contribution (i.e. "Default Option") as shown in the following table:

Name of Fund	Age at time of contribution
Manulife PRS-Growth Fund	Below 40 years of age
Manulife PRS-Moderate Fund	40 to below 50 years of age
Manulife PRS-Conservative Fund	50 years of age and above

In addition to the table above, and provided no written notification to the contrary has been given to us, the first contribution made by or for you:

- if made within 30 days before you attain the age of 40 years, shall be allocated for the purchase of units in Manulife PRS-Moderate Fund; and
- if made within 30 days before you attain the age of 50 years, shall be allocated for the purchase of units in Manulife PRS-Conservative Fund.

When units are to be purchased with a contribution by an employer on your behalf as its employee, and regardless of whether those units are to be vested units or conditionally vested units, you shall have the right to choose the Funds to be purchased if you do not wish the units to be purchased under the Default Option.

#### Cooling-off right

You may exercise your cooling-off right within six (6) Business Days from the date of receipt of your application to contribute into a PRS for the first time. However, once you have exercised your cooling-off right, the cooling-off right will no longer be available for contributions made in other PRS.

Note: Cooling-off right is not applicable to the staff of a PRS provider, persons registered with a body approved by the Securities Commission Malaysia to deal in PRS, and an employer contributing on behalf of the employee.

#### Sub-accounts A and B

As the Scheme is designed for you to accumulate savings for your retirement needs, all contributions made by you will be channelled into two (2) sub-accounts:

- 70% of the units of each Fund in Sub-account A; and
- 30% of the units of each Fund in Sub-account B, of which you are allowed to withdraw before attaining the retirement age of fifty-five (55) years. This is subject to payment of tax penalty of 8% (or such other applicable tax penalty) of the amount withdrawn, which will be deducted by the PRS Provider.

A contribution made by an employer on your behalf will be maintained in Sub-account A only.

#### **Transfer your Fund(s) to another private retirement scheme operated by another PRS provider**

You may request for withdrawal of units of the Fund held by you and then transfer the proceeds of such withdrawal to another PRS operated by another PRS provider one (1) year after the date of your first contribution to the Scheme. Thereafter, you are allowed to perform one (1) transfer every calendar year on a per PRS provider basis. You may also consolidate all your contributions from the Funds managed by the Provider to be transferred to another fund managed by another PRS provider. For avoidance of doubt, the withdrawal proceeds from a Fund cannot be split into two (2) or more funds:

- If the withdrawal proceeds are realised from withdrawal of units in Sub-account A, such withdrawal proceeds will be used to create units in your Sub-account A of the other PRS fund operated by another PRS provider; and
- If the withdrawal proceeds are realised from withdrawal of units in Sub-account B, such withdrawal proceeds will be used to create units in your Sub-account B of the other PRS fund operated by another PRS provider.

Please note that transfer to another PRS operated by another PRS provider is not permitted for conditionally vested units. For the avoidance of doubt, transfer of units of the Fund to another individual or member is not allowed.

#### **Multiple classes of units**

The core funds of the Scheme have 3 classes of units: Class A, Class B and Class C. The non-core fund of the Scheme has 1 class of Unit: Class C.

Class A, Class B and Class C units are distinguished by the amount of sales charge, redemption charge, switching fee, transfer fee and amount of management fee imposed by the Provider on each of those classes of units.

On the 10th anniversary of the date the first contribution was made by or on behalf of a member holding Class A units of a Fund, the Class A units of such Fund held by a member will automatically be converted into Class B units of such Fund at no cost to the member. Accordingly, any subsequent contributions by or on behalf of the member after the said 10th anniversary will be utilised towards the purchase of Class B units of the Funds. For the avoidance of doubt, the date the first contribution was made shall be the earliest date the first contribution was made to the Scheme or to any other PRS operated by the Provider.

The details and differences of the classes of units of the Funds are explained in the Disclosure Document.

#### **Switching**

Switching of vested units and/or conditionally vested units in a Fund may only be done with the units of any other Funds within the Scheme or funds in another PRS operated by the Provider.

For Class C units, however, switching of units can only be done within the same class of units. You are not allowed to switch your vested units and/or conditionally vested units from Class C units to Class A or Class B units.

## **Key Risks**

### **6. What are the key risks associated with these Funds?**

#### **Stock specific risk**

Prices of a particular stock may fluctuate in response to the circumstances affecting individual companies such as adverse financial performance, news of a possible merger or loss of key personnel of a company. Any adverse price movements of such stock will adversely affect the Funds' NAV.

#### **Credit and default risk**

Credit risk relates to the creditworthiness of the issuers of the fixed income instruments and their expected ability to make timely payment of interest/profit and/or principal. Any adverse situations faced by the issuer may impact the value as well as liquidity of the fixed income instrument. In the case of rated fixed income instruments, this may lead to a credit downgrade. Default risk relates to the risk that an issuer of a fixed income instrument either defaulting on payments or failing to make payments in a timely manner which will in turn adversely affect the value of the fixed income instruments. This could adversely affect the value of the Funds. Such risk could be mitigated through vigorous credit analysis and having regular updates on the business profile and the financial position of the issuer or counterparty of the instruments.

#### **Collective investment schemes (CISs) risk**

As the Funds may invest in other CISs, the Funds are exposed to the risk faced by the CIS that the Funds invest. Any adverse effect suffered by the CIS such as an event of default in its underlying investments may cause the NAV of the CIS to drop and as a result of which may also affect the performance of the Funds. This risk is mitigated by investing in more than one CIS.

#### **Country risk**

Investments of the Funds in any countries may be affected by changes in the economic and political climate, restriction on currency repatriation or other developments in the law or regulations of the countries in which the Funds invest in. For example, the deteriorating economic condition of such countries may adversely affect the value of the investments undertaken by the Funds in those affected countries. This in turn may cause the NAV of the Funds or prices of units to fall.

#### **Currency risk**

As the investments of the Funds may be denominated in currencies other than the base currency of the Funds (e.g. Malaysian Ringgit), any fluctuation in the exchange rate between the base currency and the currencies in which the investments are denominated may have an impact on the value of these investments. Investors should be aware that if the currencies in which the investments are denominated depreciate against the base currency, this will have an adverse effect on the NAV of the Funds in the base currency and vice versa. Investors should note that any gains or losses arising from the fluctuation in the exchange rate may further increase or decrease the returns of the

investment. Hedging may be applied to mitigate the currency risk. However, investors are unable to enjoy the upside from any currency appreciation.

### Risk considerations for investing in Derivatives, Structured Products and Warrants

Subject to the permitted investments of the respective Funds, the Provider may invest in derivatives, structured products and warrants. The Provider may use derivatives such as swaps, forward and futures to hedge against adverse movements in interest rates and currency exchange rates. This involves special risks, including but not limited to:

- the risk of loss from default by the counterparty, typically as a consequence of insolvency or failed settlement; and
- the risk of the supply and demand factors in the derivatives market and in other related markets impacting the liquidity of the derivatives market adversely, which in turn would adversely affect the derivatives pricing and the Fund;

The Provider may also use structured products linked to the performance of certain securities, indices, interest rates or currency exchange rates. Structured products are subject to risks associated with the underlying market or security, and may be subject to greater volatility than direct investments in the underlying market or security. Structured products may entail the loss of principal and/or profit payments as a result of movements in the underlying market or security.

The Provider will only purchase derivatives and structured products issued by financial institutions with a minimum long-term credit rating by any domestic or global rating agency which indicates strong capacity for timely payment of financial obligations. In the event where the counterparty or issuer's rating falls below the minimum required or it ceases to be rated, the Provider will liquidate its holdings within six months or sooner, unless the Scheme Trustee considers it to be in the best interest of the members to do otherwise.

Equity-related securities may comprise warrants, which confer investor the right but not obligated to subscribe an underlying securities of the issuing company at a pre-determined price (exercise price), quantity and expiry period. Warrants will expire and value will diminish if they are not exercised by expiration date or if they are out-of-the-money (the exercise price is higher than the current market price of the underlying securities). Prices of warrants are extremely volatile and it may not always be possible to dispose all in short period of time.

All investment in derivatives, structured products and warrants will be closely monitored.

### Specific Risks associated with the Target Fund of Manulife PRS Asia-Pacific REIT Fund

- Country risk
- Risk considerations for investing in Derivatives, Structured Products and Warrants
- Currency risk
- Risks associated with investment in REITs

Please refer to the Fund's Disclosure Document for further details on specific risks associated with the Target Fund.

**It is important to note that investments of the Funds carry risks and that the above list of risks may not be exhaustive. While every care will be taken by the Provider to mitigate the risk from becoming a reality, you are advised that it is not always possible to protect investments against all risks. Further, different asset classes generally exhibit different levels of risk. If in doubt, you are advised to read the Disclosure Document and Supplemental Disclosure Documents, or consult a professional adviser.**

## Fees, Charges and Transaction Information

### 7. What are the fees and charges involved?

There are fees and charges involved and you are advised to consider it before contributing to the Scheme.

#### Fees directly incurred and payable to the PPA

PPA account opening fee	RM10.00 (one-off)
PPA annual fee	RM8.00 per annum. No annual fee will be charged during the 1st year of the opening of a private pension account; there will also be no annual fee payable if no contributions are made during a calendar year.
PPA pre-retirement withdrawal fee	RM25.00 for each withdrawal*. This withdrawal fee is applicable if you want to withdraw from your Sub-account B.
PPA transfer fee (to another PRS provider)	RM25.00 for each transfer*. This transfer fee is applicable if you want to transfer to a PRS operated by another PRS provider.

\*Subject to any other circumstances as may be specified by the PPA.

#### Fees and charges directly incurred and payable to the Provider

Fund name	Manulife PRS-Growth Fund, Manulife PRS-Moderate Fund and Manulife PRS-Conservative Fund			Manulife PRS Asia-Pacific REIT Fund
Fund class	Class A	Class B	Class C	Class C
Sales charge	Nil.		A sales charge of up to 3.00% of NAV per unit will be imposed.	
	The sales charge is negotiable.			

Fund name	Manulife PRS-Growth Fund, Manulife PRS-Moderate Fund and Manulife PRS-Conservative Fund			Manulife PRS Asia-Pacific REIT Fund
Fund class	Class A	Class B	Class C	Class C
<b>Redemption charge</b>	<p>A redemption charge will be imposed at the following rates:</p> <ul style="list-style-type: none"> <li>3.00% of NAV per unit for withdrawal in the 2nd year after the first contribution to the Scheme;</li> <li>2.00% of NAV per unit for withdrawal in the 3rd year after the first contribution to the Scheme;</li> <li>1.00% of NAV per unit for withdrawal in the 4th year after the first contribution to the Scheme; and</li> <li>no redemption charge will be imposed from the 5th year after the first contribution to the Scheme.</li> </ul> <p>The redemption charge will be retained by the Provider. The Provider has the discretion to waive the redemption charge.</p> <p><i>Please note that a Redemption Charge is applicable upon any withdrawal from the Scheme (except for upon a Member reaching Retirement Age, permanent departure of a Member from Malaysia or withdrawals due to a Member's death, permanent total disablement, serious disease or mental disability).</i></p>			No redemption charge will be imposed on the redemption of Class C units.
<b>Switching fee</b> (between Funds of the Scheme or between a Fund of the Scheme and any other fund in another PRS operated by the Provider)	<p>Members may switch:</p> <ul style="list-style-type: none"> <li>between Funds of the Scheme;</li> <li>between a Fund of the Scheme and any other fund in another scheme operated by the Provider; and</li> <li>from Class A or Class B units to Class C units.</li> </ul> <p>However, switching from Class C units to Class A or Class B units is not allowed.</p> <p>No switching fee will be imposed on the first 12 switching transactions made during a calendar year. For each subsequent switching transaction made during the same calendar year, the Provider will impose the following fee on the member:</p> <ul style="list-style-type: none"> <li>RM25.00 per switch between Funds of the Scheme or between a Fund of the Scheme and any other fund in another scheme operated by the Provider.</li> <li>3% of the amount switched out from Class A or Class B units to Class C units.</li> </ul> <p>The Provider may at its discretion, waive the switching fee based on the terms and conditions as may be determined from time to time.</p>			<p>For each subsequent switching transaction made within the same class of units between Funds of the Scheme and between a Fund of the Scheme and any other fund in another PRS operated by the Provider during the same calendar year, a switching fee of RM25.00 will be imposed by the Provider on the member.</p>
<b>Transfer fee</b>	<ul style="list-style-type: none"> <li>No transfer fee will be imposed on a request to transfer to another PRS operated by another PRS provider.</li> <li>However, a redemption charge will be imposed on a member which rate will depend on the number of years the member has contributed to the Scheme.</li> </ul>			A transfer fee of RM25.00 will be imposed on a request to transfer to another PRS operated by another PRS provider.

#### Fees indirectly incurred and paid by the Funds

Annual management fee	Fund Class	Manulife PRS-Growth Fund	Manulife PRS-Moderate Fund	Manulife PRS-Conservative Fund	Manulife PRS Asia-Pacific REIT Fund
	Class A	1.80% per annum of the NAV attributable to this Class of units of the Fund.	1.50% per annum of the NAV attributable to this Class of units of the Fund.	1.20% per annum of the NAV attributable to this Class of units of the Fund.	Not applicable.
	Class B	1.50% per annum of the NAV attributable to this Class of units of the Fund.	1.25% per annum of the NAV attributable to this Class of units of the Fund.	1.00% per annum of the NAV attributable to this Class of units of the Fund.	
	Class C	1.50% per annum of the NAV attributable to this Class of units of the Fund.	1.25% per annum of the NAV attributable to this Class of units of the Fund.	1.00% per annum of the NAV attributable to this Class of units of the Fund.	Up to 1.75% per annum of the NAV attributable to this Class of units of the Fund.
<b>Annual trustee fee</b>	0.04% per annum of the NAV of the Fund. The annual trustee fee does not include any foreign sub-custodian fees and charges (if any).				
<b>PPA administration fee</b>	0.04% per annum of the NAV of the Fund. The PPA administration fee will be charged by the Administrator to the Fund.				

You can also compare the fees and charges of other private retirement schemes by visiting the PPA's website, [www.ppa.my](http://www.ppa.my). All fees and charges payable to the Provider, Trustee and PPA are subject to goods and services tax as may be imposed by the Government of Malaysia from time to time, at the prevailing rate.

#### Increase in fees and charges

Fees and charges payable to us	Fees and charges payable to the Fund
You will be notified of any increase in the fees and charges payable to us, such as the sales charge, redemption	You will be notified of any increase in the management fee and trustee fee, which are charged to the Fund, by way of a

Fees and charges payable to us	Fees and charges payable to the Fund
charge, switching fee and transfer fee, by way of a replacement/ supplemental disclosure document stating the higher rate and its effective date; the higher fees and charges will be effective 30 days after the date of issuance of the replacement/ supplemental disclosure document.	letter and a replacement/ supplemental disclosure document stating the higher rate and its effective date; the higher fees and charges will be effective 90 days after the date of issuance of the replacement/ supplemental disclosure document.

#### Transaction details

Cut-off time	12.30 p.m. on a business day.
Minimum initial contribution	RM100 or such lower amount as the Provider may decide from time to time.
Minimum additional contribution	RM100 or such lower amount as the Provider may decide from time to time.
Minimum switching amount	200 units or such other lower amount as the Provider may decide from time to time.
Minimum holding balance	100 units or such other lower amount as the Provider may decide from time to time. Please note that the minimum holding refers to the total number of units of each Fund in your Sub-account A.
Minimum withdrawal	200 units or such other lower amount as the Provider may decide from time to time.
Minimum transfer amount	200 units or such other lower amount as the Provider may decide from time to time.

**YOU SHOULD NOT MAKE PAYMENT IN CASH TO A UNIT TRUST CONSULTANT OR ISSUE A CHEQUE IN THE NAME OF A UNIT TRUST CONSULTANT.**

#### 8. How often are valuations available?

The valuation of the Funds is carried out daily at the end of the business day. The Funds' NAV per unit will be available on the Provider's website: [www.manulifeinvestment.com.my](http://www.manulifeinvestment.com.my).

### Retirement and Pre-Retirement Withdrawal

#### 9. Retirement withdrawal

You may fully or partially withdraw from both Sub-accounts A and B without incurring any tax penalty after reaching the retirement age of fifty five (55) years or any other age as may be specified by the Securities Commission Malaysia.

#### 10. Pre-retirement withdrawal

Pre-retirement withdrawal from Sub-account A is not allowed. You may fully or partially withdraw from Sub-account B under the following circumstances:

- the first request for withdrawal from one or more PRS (including the Scheme) may only be made after one year has elapsed from the date the first contribution to the Scheme by or for you (vested units);
- subsequent requests for partial withdrawals from one or more PRS (including the Scheme) may only be made once in each following calendar year; and
- the withdrawal amount will be subject to a tax penalty of 8% by the Inland Revenue Board of Malaysia, which will be deducted by the Provider from the withdrawal amount prior to paying out the withdrawal proceeds from the Scheme.

#### 11. Withdrawal due to permanent departure from Malaysia

Aside from (9) and (10) above, in the event of your permanent departure from Malaysia, you can only perform a full withdrawal and the tax penalty on withdrawal amount will be waived.

#### 12. Withdrawal due to permanent total disablement, serious disease and/or mental disability

Aside from (9) and (10) above, in the event of you being certified by a medical practitioner as having permanent total disablement, serious disease or mental disability, you can only perform a full withdrawal and the tax penalty on withdrawal amount will be waived.

#### 13. Withdrawal due to death

Aside from (9) and (10) above, in the event of your death, full or partial withdrawals may be requested by your nominee, executor or the trustee or administrator of your estate and the tax penalty on withdrawal amount will be waived.

#### 14. Payment of withdrawal proceeds

Upon receiving a complete withdrawal request from you or authorization from PPA, we will pay the withdrawal proceeds (after deducting any applicable redemption charge and/or tax penalty) to you within 10 calendar days. We will only accept withdrawal requests submitted by you or the PPA (for withdrawals due to death, permanent total disablement, serious disease and/or mental disability). We will only pay the withdrawal proceeds directly to you or in the event of your death, proceeds will be paid either to your nominee, executor, trustee or administrator of your estate.

#### 15. What taxes apply?



As an individual, you will be entitled to a tax relief of up to RM3,000 in respect of contribution made to the Scheme. This is effective from year assessment 2012 until year assessment 2021. You will not be entitled for any deduction on the contributions made by your employer, if any, on your behalf.

Employers are given a tax deduction of up to 19% of the employees' remuneration under Section 34(4) of the MITA for contributions made by the employers to an approved scheme. The tax deduction on contributions made by employers on behalf of employees to a PRS is effective from year assessment 2012.

Pre-retirement withdrawals from Sub-account B will be subject to a tax penalty of 8% by the Inland Revenue Board of Malaysia, which will be deducted by the Provider from the withdrawal amount prior to paying out the withdrawal proceeds from the Scheme. However, withdrawals upon reaching the retirement age, or due to death, permanent departure from Malaysia, permanent total disablement, serious disease or mental disability will not be subject to any tax.

## Fund Performance

### 16. Average Total Return for Financial Year Ended 31 August 2019

Basis of calculation

Average Total Return = Annualised Total Return  

$$= [(1 + \text{Total return for the period})^{(\text{Actual no. of days in a year} \div \text{No. of days during the period})} - 1] \times 100\%$$

Returns in RM (%)		1-Year	3-Year	5-Year
Manulife PRS-Growth Fund	Class A	(4.59)	(0.38)	0.25
	Class C	(3.86)	0.41	N/A
	Benchmark	(5.73)	0.55	(0.39)
Manulife PRS-Moderate Fund	Class A	(3.12)	(0.06)	0.53
	Class C	(2.41)	0.70	N/A
	Benchmark	(4.27)	1.01	0.22
Manulife PRS-Conservative Fund	Class A	4.15	2.03	2.45
	Class C	4.91	2.84	N/A
	Benchmark	3.28	3.21	3.24
Manulife PRS Asia-Pacific REIT Fund was launched on 29 November 2019. Hence, the fund performance is not available.				
Target Fund*		16.39	9.72	13.16
Benchmark*		13.58	7.86	9.94

\*Financial Year Ended 31 August 2019

### 17. Annual Total Return for Financial Year Ended 31 August 2019

Basis of calculation

Annual Total Return =  $\frac{(\text{NAV}_t - \text{NAV}_{t-1})}{\text{NAV}_{t-1}}$   
 NAV<sub>t</sub> denotes NAV at the end of the period.  
 NAV<sub>t-1</sub> denotes NAV at the beginning of the period.

Returns in RM (%)		2013	2014	2015	2016	2017	2018	2019
Manulife PRS-Growth Fund	Class A	4.36*	9.54	(4.75)	7.51	8.12	(4.16)	(4.59)
	Benchmark	4.86*	6.09	(7.08)	3.80	4.67	3.03	(5.73)
	Class C	N/A	N/A	N/A	1.66**	8.99	(3.40)	(3.86)
	Benchmark	N/A	N/A	N/A	0.57**	4.67	3.03	(5.73)
For the financial year ended 31 August 2019, the Fund's Class A return decreased by 4.59% while Class C return decreased by 3.86%, compared with its benchmark return which decreased by 5.73%.								
Manulife PRS-Moderate Fund	Class A	2.68*	7.19	(3.58)	6.68	6.14	(2.94)	(3.12)
	Benchmark	4.47*	5.61	(5.40)	3.72	4.41	3.10	(4.27)
	Class C	N/A	N/A	N/A	1.55**	6.96	(2.16)	(2.41)
	Benchmark	N/A	N/A	N/A	0.66**	4.41	3.10	(4.27)
For the financial year ended 31 August 2019, the Fund's Class A return decreased by 3.12% while Class C return decreased by 2.41%, compared with its benchmark return which decreased by 4.27%.								
Manulife PRS-Conservative Fund	Class A	(2.32)*	4.16	1.61	4.60	1.12	0.85	4.15
	Benchmark	2.45*	3.17	3.30	3.28	3.10	3.25	3.28
	Class C	N/A	N/A	N/A	1.98**	1.98	1.65	4.91
	Benchmark	N/A	N/A	N/A	1.10**	3.10	3.25	3.28
For the financial year ended 31 August 2019, the Fund's Class A return increased by 4.15% while Class C return increased by 4.91%, compared with its benchmark return which increased 3.28%.								

Returns in RM (%)	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Manulife PRS Asia-Pacific REIT Fund was launched on 29 November 2019. Hence, the fund performance is not available.										
Target Fund***	17.98	8.30	18.77	1.46	11.32	18.06	18.97	10.45	2.74	16.39
Benchmark***	22.39	(6.53)	12.46	(16.74)	4.22	12.95	13.31	9.98	0.44	13.58

\*For the financial period from 19 November 2012 (commencement date) to 31 August 2013.

\*\*For the financial period from 28 April 2016 (commencement date) to 31 August 2016.

\*\*\*Financial Year Ended 31 August 2019.

**PAST PERFORMANCE OF THE FUNDS ARE NOT AN INDICATION OF ITS FUTURE PERFORMANCE.**

### 18. Portfolio Turnover Ratio (“PTR”)

Financial Year End (FYE)	2017	2018	2019
Manulife PRS-Growth Fund	1.36	1.23	0.93
The PTR for FYE2019 was 0.93 times and was lower than FYE2018 mainly due to the decrease in trading activities.			
Manulife PRS-Moderate Fund	1.55	1.03	0.78
The PTR for FYE2019 was 0.78 times and was lower than FYE2018 mainly due to the decrease in trading activities.			
Manulife PRS-Conservative Fund	2.96	0.79	0.58
The PTR for FYE2019 was 0.58 times and was lower than FYE2018 mainly due to the decrease in trading activities.			

Note: Manulife PRS Asia-Pacific REIT Fund was launched on 29 November 2019. Hence, the information about portfolio turnover ratio is not available.

### 19. Income Distribution per unit

Financial Year End (FYE)	2017		2018		2019	
	Class A	Class C	Class A	Class C	Class A	Class C
<b>Gross distribution per unit (sen)</b>						
Manulife PRS-Growth Fund	1.30	-	1.40	1.45	-	-
Manulife PRS-Moderate Fund	1.40	-	1.05	1.09	-	-
Manulife PRS-Conservative Fund	1.05	-	0.61	0.63	0.60	0.62
<b>Net distribution per unit (sen)</b>						
Manulife PRS-Growth Fund	1.30	-	1.40	1.45	-	-
Manulife PRS-Moderate Fund	1.40	-	1.05	1.09	-	-
Manulife PRS-Conservative Fund	1.05	-	0.61	0.63	0.60	0.62

Distribution was reinvested into additional units in the respective Funds at the NAV per unit on the distribution date.

Note: Manulife PRS Asia-Pacific REIT Fund was launched on 29 November 2019. Hence, the information about income distribution is not available.

## Contact Information

### 20. Who should I contact for further information or to lodge a complaint?

i) For internal dispute resolution, you may contact us:

**Manulife Investment Management (M) Berhad**

(formerly known as Manulife Asset Management Services Berhad)

13th Floor, Menara Manulife

No. 6, Jalan Gelanggang

Damansara Heights

50490 Kuala Lumpur.

Tel : 03-2719 9228

Fax : 03-2094 7654

Email : [MY\\_CustomerService@manulife.com](mailto:MY_CustomerService@manulife.com)

Website : [www.manulifeinvestment.com.my](http://www.manulifeinvestment.com.my)

ii) If you are dissatisfied with the outcome of the internal dispute resolution process, please refer your dispute to the Securities Industries Dispute Resolution Center (SIDREC):

**Securities Industries Dispute Resolution Center (SIDREC)**

Unit A-9-1, Level 9, Tower A

Menara UOA Bangsar

No. 5, Jalan Bangsar Utama 1

59000 Kuala Lumpur.

Phone : 03-2282 2280

Fax : 03-2282 3855

Email : [info@sidrec.com.my](mailto:info@sidrec.com.my)

iii) Even if you have initiated a dispute resolution process with SIDREC, you may also direct your complaint to the SC. To make a complaint, please contact the SC's Consumer & Investor Office:

**Consumer & Investor Office**

**Securities Commission Malaysia**

No. 3, Persiaran Bukit Kiara

Bukit Kiara

50490 Kuala Lumpur.

Phone : 03-6204 8999 (Aduan Hotline)

Fax : 03-6204 8991

Email : [aduan@seccom.com.my](mailto:aduan@seccom.com.my)

Online complaint form available at [www.sc.com.my](http://www.sc.com.my)

iv) Federation of Investment Managers Malaysia (FIMM)'s Complaints Bureau:

**Legal, Secretariat & Regulatory Affairs**

**Federation of Investment Managers Malaysia**

19-06-1, 6th Floor, Wisma Tune

No. 19, Lorong Dungun

Damansara Heights

50490 Kuala Lumpur.

Phone : 03-2092 3800

Fax : 03-2093 2700

Email : [complaints@fimm.com.my](mailto:complaints@fimm.com.my)

Online complaint form available at [www.fimm.com.my](http://www.fimm.com.my)